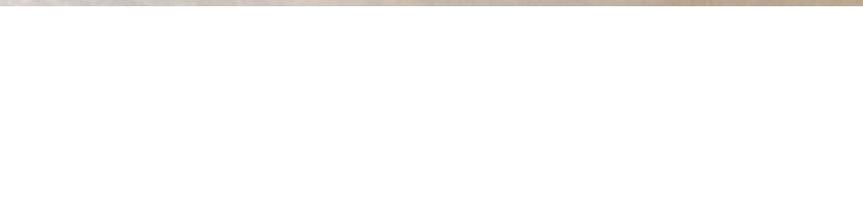




Edge



Managers Report



*Tony Hemann • General Manger, CEO
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Main Office

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Locations

• Strawberry Point • Delhi

Mission Statement

"Our mission is to provide superior customer service and knowledge of the many agricultural fields while working with our customers to see them strive for success. We are dedicated to our work and the always changing fields of Agriculture."

Annual Meeting Report

Dear Members,

Thank you to everyone that came out for the Annual Meeting! A great meal was served by the Edgewood Locker along with lots of information, door prizes, and of course patronage checks. For those of you who were unable to attend, here is a brief recap of the 2014 Annual Meeting.

Patronage of \$568,246.00 was declared on sales of \$37,842,699.00. Patronage rates were as follows: Grain at 2.3127 cents per bushel, Merchandise and Services at 2.6703% of dollars spent and Petroleum products at 4.9148 cents per gallon.

61 new memberships were approved during the fiscal year, bringing current membership to 1,043.

During the fiscal year the Board of Directors approved expenditures of \$531,470.00 for additions to fixed assets, with agronomy equipment accounting for most of the new purchases. Already this year we have 2 new skidloaders, 2 new pickups and 2 new Case IH sprayers between the Edgewood and Strawberry locations.

Three directors' terms were up for election, Doug Baumgartner, Charlie Robinson and Tim Rathe. Doug Baumgartner chose not to seek reelection. Tim and Charlie were reelected along with new director Ryan Reichers to serve on the Board of Directors.

Once again your Co-op had a successful year, thank you for your support. Everyone at SilverEdge would like to wish you a very safe and happy Holiday Season.

Sincerely,

Tony

Employee Spotlight

New to the Ag Edge Newsletter! In every issue you will now find an Employee Spotlight, which will provide you a chance to get to know your Cooperatives employees.



Doug Moser has been employed with the Co-op for 31 years. Throughout the years his job description has fluctuated, but you can now find Doug running the front counter and handling the feed orders in Edgewood. Doug and his wife Jan have two children, Rachel and Chad. Jan is a Nurse at the Edgewood Convalescent Home, Rachel is currently a student at Loras College and Chad is a senior at Ed-Co. What has changed the most in Doug's years of service is that the size of agronomy equipment has gotten larger and more complex and book work going from all handwritten to everything on the computer. Also, 30 years ago every farm had livestock on it. What Doug likes best about working at SilverEdge is the variety, 'you never know what is going to happen on any given day'.



Jim Trumblee has been employed with the Co-op since March 2, 1980. Jim and his wife Teri Thole have been married for 33 years and have two children. Lori works in insurance and lives in Cedar Rapids and son David works in law enforcement in Manchester. Jim and Teri also have a granddaughter, Ady. What Jim likes best about working at SilverEdge is that every day is different and at times very challenging. Also, the employees are fun to work with and to be around. Jim tells us what has changed the most in his years of service; 'The biggest change is fewer growers on the same amount of acres. Also a 9 knife toolbar used to be considered big. Now 17, 19 or 21's are common. We went from spraying with speed and pressure to GPS navigation, variable rate spreading, and mapping. We used to be done spraying by July 4th, now it's the end of August....or later.'



Theresa Boge is the bookkeeper at the SilverEdge Delhi Location. At the end of December, Theresa will have been working for the coop for 34 years. She and her husband Jim reside in Earlville and have been married for 51 years. Jim was a school bus driver for 28 years at Maquoketa Valley Schools. They have six daughters and nine grandchildren, who keep them on the go with their many activities. Theresa has enjoyed going to work every day in the 34 years she has been employed. Working with customers, answering their questions as best as she can and providing good relations is something she strives to do every day. When she started in 1980, she explains that there were many farmers with livestock and the crops raised were mostly used for feed. Today, she says, you see few farmers with more land and fewer with livestock. Theresa says a big change for her as a bookkeeper was the computer, since there were none when she was in school, but after sometime working on it she got comfortable using it.

Technology in Agriculture

The sun was shining and there was little breeze, it was a perfect day for our Technology Meeting at the Edgewood location.

A hot lunch was served at the meeting where Keaton Kruger with Winfield explained some new features within the R7 Tool and Blair Fuessley with Climate went over the benefits of using Climate Basic and or Climate Pro on your acres.

We kicked the meeting off with a drone presentation and demonstration. Jerry Fynaardt with AgEagle explained the UAV system and how he uses it on his own acres to maximize his crop production. We were also able to watch the drone in action and see firsthand how the system works, from taking off to landing.

We would like to thank our producers who were able to participate in the event, it was a very knowledgeable experience for all of us



SilverEdge
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2014 Test Plot Results

The 2014 test plot results are generated from the Jaeger Plot, which is located west of Edgewood on highway 3. The corn was planted at a population of 36,000 and the soybeans were planted at a population of 140,000. Both were planted on May 10th and Harvested on October 7th.

Corn

Entry No.	Brand	Hybrid	Trait	% Moist	Row Width	Row Length	# Rows	Corn 15% BU/AC	Rank
1	Dekalb	49-72	SS	22.0	30.0	520.0	4	199.0	15
2	Dekalb	50-63	SS	20.9	30.0	520.0	4.0	199.9	14
3	Dekalb	52-30	SS	23.2	30.0	518.0	4.0	215.7	9
4	Dekalb	52-84	SS	21.1	30.0	516.0	4.0	204.3	12
5	Dekalb	55-20	SS	25.1	30.0	514.0	4.0	218.7	6
6	Dekalb	57-75	SS	24.3	30.0	512.0	4.0	217.8	7
7	Dekalb	57-92	SS	23.6	30.0	510.0	4.0	204.3	13
8	Dekalb	58-87	SS	23.7	30.0	508.0	4.0	223.5	3
9	Dekalb	60-67	SS	25.8	30.0	506.0	4.0	228.1	1
10	Pioneer	P0636	AM	23.5	30.0	504.0	4.0	221.4	5
11	Croplan	4199	SS	24.3	30.0	502.0	4.0	216.7	8
12	Croplan	5369	SS	23.5	30.0	502.0	4.0	222.6	4
13	Croplan	5415	SS	22.6	30.0	500.0	4.0	206.8	10
14	Croplan	5516	SS	23.2	30.0	500.0	4.0	226.3	2
15	Croplan	5875	SS	24.2	30.0	500.0	4.0	205.3	11

Soybeans

Entry No.	Brand	Seed Variety	Seed Treatment	% Moist	Row Width	Row Length	# Rows	Soybean BU/AC	Rank
1	Asgrow	1935	Accelaron	13.3	30.0	520.0	4	71.5	1
2	Asgrow	2031	Accelaron	13.4	30.0	520.0	4	64.2	6
3	Asgrow	2035	Accelaron	13.5	30.0	520.0	4	68.9	2
4	Asgrow	2134	Accelaron	13.5	30.0	520.0	4	62.7	9
5	Asgrow	2232	Accelaron	13.1	30.0	520.0	4	62.5	10
6	Asgrow	2433	Accelaron	12.9	30.0	520.0	4	62.3	12
7	Asgrow	2733	Accelaron	13.1	30.0	520.0	4	66.4	3
8	Asgrow	2735	Accelaron	13.2	30.0	520.0	4	61.3	15
9	NK	20-T6	CruiserMaxx	13.3	30.0	520.0	4	65.4	5
10	NK	22-S1	CruiserMaxx	13.1	30.0	520.0	4	61.4	14
11	NK	24-K2	CruiserMaxx	12.8	30.0	520.0	4	62.1	13
12	NK	25-E5	CruiserMaxx	13.2	30.0	520.0	4	65.5	4
13	Croplan	2200	Warden CX	13.2	30.0	520.0	4	64.1	8
14	Croplan	2400	Warden CX	13.5	30.0	520.0	4	62.5	11
15	Croplan	2501	Warden CX	13.5	30.0	520.0	4	64.1	7

There's a New Whey

Meagan Elsbury • Dairy Specialist • (563) 543-0269

Growing demand for whey protein positively impacts milk prices, but can also increase the cost of milk replacer. Through research, Land O'Lakes Animal Milk Products developed a new way for you to seize income potential and reduce your investment without sacrificing calf performance.

That's the new 'whey', and Land O'Lakes Animal Milk Products protein blend calf milk replacer and pasteurized milk balancer make it possible - at every plane of nutrition.

Whey protein value may fluctuate as processors increase their production capacity of whey, but the current high value is a new normal. This spells good news for dairy producers regarding milk price; today, for every \$0.01 that whey price changes, it impacts class III milk price by \$0.06. The primary source for protein in calf milk replacers is whey protein. With increased interest in whey protein as a high-quality protein source for human consumption, calf milk replacer manufacturers must compete for a share of the ingredients, increasing production costs.

Land O'Lakes Animal Milk Products Company has made it a research priority to develop calf milk replacer formulations featuring a blend of proteins that can save investment cost without sacrificing calf performance. The new protein blend formulation utilizes a similar approach as is used in baby formulas and is based on a blend of highly digestible proteins that complement each other.

PERFORMANCE (PROTEIN-BLEND)

Land O'Lakes has recently introduced a new calf nutrition category that's formulated for performance, not just growth or maintenance. This Performance level may be considered more cost-effective than traditional all-milk protein milk replacers. It is a protein-intense option, using an alternative to all-milk based protein sources, while still promoting health, growth, and better lifetime productivity.

Maxi Care Plus is a 25% protein : 20% fat, multiple source protein milk replacer, based on the new, patented Amino Acid Advantage technology, that offers performance equal to whole milk.

- Features the new Amino Acid Advantage, a highly digestible blend of proteins, including primarily milk protein, vegetable protein, and functional protein sources. It is supplemented with a specific amino acid profile matching a 25% all-milk formula, and includes complex carbohydrate.
- Contains Digestarom, a plant based feed additive proven to increase weight gain and feed intake

Maxi Care Plus is just part of the new line up from Land O'Lakes. Below is a table of new products that are available for use. SilverEdge will continue to sell all current milk replacer and have available upon request any new Protein Blend products. For more information on Land O'Lakes milk replacer or for a full calf program evaluation please contact Meagan Elsbury 563-543-0269

Original	New Protein Blend	Program	Ideal Calves
Cow's Match Original Cow's Match Cold Front Cow's Match Warm Front	Cow's Match Cold Front PB Cow's Match Warm Front PB	Full Potential	Calves moving up from Amplifier Max for higher nutrition
Amplifier Max Maxi Care	Maxi Care Plus	Performance	Calves using Amplifier Max
Herd Maker 20:20	Herd Maker 22:15	Maintenance	Holstein bull calves

Winter Supplementation

Once again winter has come and our pastures are covered with snow. What does this mean for our forages? Our forages vary in quality and quantity during the different seasons. When winter comes it is even more important to have quality forages available for our beef cattle, but with so much nutritional variability within our forages it is hard to decipher what our cattle's intake really is. Therefore, we use protein supplementation. Supplementing protein will increase forage utilization, by increasing the cattle's forage intake which occurs by the increase in digestibility, rate of digestion and increased passage rates. Our goal during the winter months is to optimize the use of forages and feedstuffs available through strategic protein supplementation.

Your next question may be; when should I start supplementing and what should I supplement? Supplementation should begin before any weight loss occurs, we recommend in late summer, August or September, because of the decrease in forage quality. Through the month of August to December we want to utilize a medium protein supplement (25% CP), anything less will give no benefit. Then through December to March we want to utilize a high protein supplement (38% CP), but a moderate protein supplement will work well too.

At SilverEdge we have multiple supplementation options available for your beef cattle needs. Choosing the correct option will depend on what works best for you and your operation. Below you will find a list of protein supplement options:

-Wind & Rain Minerals

- **Loose Mineral**
- **Tub Mineral**

-Accuration Range Supplement

-Rangeland Tubs

-QLF Liquids



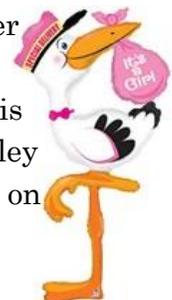
Always remember that supplementing protein throughout all seasons of the year will give your cattle sustained nutrition. For more information on winter supplementation and products please give the SilverEdge Coop in Edgewood a call at (563) 928-6419, or contact Steve Schilling at (563) 599-3917.

Prepay

Once again, harvest has ended and winter has settled in. The off season is a great time to plan for the upcoming season. Which is why we would like to remind you that the deadline for prepay will be early January. Talk with your SilverEdge consultant to create your 2015 plan or call us at your local SilverEdge location.

The Stork Report

Congratulations to the SilverEdge Co-op employee, Jennifer Winch and her fiancé Kylie Bolsinger as they welcomed their first child into this world, a beautiful baby girl. Paisley Louise WinchBolsinger was born on October 16th at 7:06pm weighing 7lbs and 10oz.





*The SilverEdge
Cooperative Family would
like to wish you and your
family a Merry Christmas
and a wonderful Holiday
Season filled with peace,
joy and happiness.*